

## DETAILS & INVENTORY OF BROKERAGE CRAFT

All boats except Narrow Boats – see below

BOAT NAME \_\_\_\_\_  
BOAT MAKE \_\_\_\_\_  
MODEL \_\_\_\_\_  
YEAR BUILT \_\_\_\_\_ BOAT NO \_\_\_\_\_  
CONSTRUCTION \_\_\_\_\_  
LENGTH \_\_\_\_\_ BEAM \_\_\_\_\_ DRAFT \_\_\_\_\_  
BERTHS \_\_\_\_\_ CABINS \_\_\_\_\_  
BOAT SAFETY CERTIFICATE VALID TO \_\_\_\_\_  
LICENCES \_\_\_\_\_  
BRITISH REGISTERED \_\_\_\_\_  
BOAT MARK NO. \_\_\_\_\_

ENGINE(S) MAKE \_\_\_\_\_  
SINGLE/TWIN \_\_\_\_\_ AGE \_\_\_\_\_  
MODEL \_\_\_\_\_ BHP \_\_\_\_\_  
SERIAL NOS \_\_\_\_\_  
HOURS RUN \_\_\_\_\_ ENG. HOUR METER \_\_\_\_\_  
ELEC/MANUAL START \_\_\_\_\_ PETROL  DIESEL   
OUTBOARD / INBOARD / OUTDRIVE / SP / DP \_\_\_\_\_  
MAX SPEED \_\_\_\_\_ LAST SERVICE \_\_\_\_\_  
TRIM TABS \_\_\_\_\_ BOW THRUSTER \_\_\_\_\_  
FUEL CAPACITY \_\_\_\_\_ WATER CAPACITY \_\_\_\_\_  
TRAILER  MAKE & AGE \_\_\_\_\_

### DOMESTIC EQUIPMENT

CENTRAL HEATING \_\_\_\_\_  
 FRIDGE \_\_\_\_\_  
 COOKER (hob/oven/grill) \_\_\_\_\_  
 PRESSURISED WATER \_\_\_\_\_  
 HOT WATER SYSTEM \_\_\_\_\_  
 SHOWER \_\_\_\_\_  
 TOILET (type / holding tank) \_\_\_\_\_  
 240V RINGMAIN \_\_\_\_\_  
 GENERATOR \_\_\_\_\_  
 TV \_\_\_\_\_  AERIAL \_\_\_\_\_  
 STEREO RADIO/CASSETTE/CD \_\_\_\_\_

### NAVIGATION EQUIPMENT (Make and model)

LOG / SPEEDO \_\_\_\_\_  
 COMPASS \_\_\_\_\_  
 ECHO SOUNDER \_\_\_\_\_  
 V.H.F. RADIO \_\_\_\_\_  
 RADAR \_\_\_\_\_  
 GPS \_\_\_\_\_  
 SAT. NAV. \_\_\_\_\_  
 OTHER \_\_\_\_\_  
\_\_\_\_\_  
 REPEATERS (for flybridge) \_\_\_\_\_

### SAFETY EQUIPMENT

FIRE EXTINGUISHERS (No) \_\_\_\_\_  
 FIRE BLANKET \_\_\_\_\_  
 AUTO FIRE EXT. TO ENGINE COMP \_\_\_\_\_  
 BILGE PUMPS \_\_\_\_\_  
 BILGE BLOWER \_\_\_\_\_  
 BUOYANCY AIDS \_\_\_\_\_  
 FLARES \_\_\_\_\_  
 GAS DETECTORS \_\_\_\_\_  
 LIFERAFT \_\_\_\_\_

### DECK EQUIPMENT

SPOTLIGHT \_\_\_\_\_  
 ANCHOR \_\_\_\_\_  
 DAVITS \_\_\_\_\_  
 BATHING PLATFORM \_\_\_\_\_  
 TENDER \_\_\_\_\_  
 AUX. OUTBOARD \_\_\_\_\_  
 WARPS & FENDERS (No.) \_\_\_\_\_  
 BOAT HOOK \_\_\_\_\_  
 NAVIGATION LIGHTS \_\_\_\_\_

OTHER EQUIPMENT/INFORMATION e.g. clock, barometer, canopy, Tonneau cover etc \_\_\_\_\_

KNOWN DEFECTS \_\_\_\_\_

ITEMS NOT INCLUDED IN SALE \_\_\_\_\_ HAVE THEY BEEN REMOVED \_\_\_\_\_

SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_

**DETAILS & INVENTORY OF BROKERAGE NARROW BOAT**

BOAT NAME \_\_\_\_\_  
BOAT MAKE /BUILDER \_\_\_\_\_  
MODEL/FITTED OUT BY \_\_\_\_\_  
STYLE i.e. Tug/Trad/Cruiser/Semi Trad \_\_\_\_\_  
YEAR BUILT \_\_\_\_\_ BOAT NO \_\_\_\_\_  
CONSTRUCTION \_\_\_\_\_ HULL SPEC / / /HOURS RUN \_\_\_\_\_ ENG. HOUR METER \_\_\_\_\_  
LENGTH \_\_\_\_\_ BEAM \_\_\_\_\_ DRAFT \_\_\_\_\_  
BERTHS \_\_\_\_\_ CABINS \_\_\_\_\_  
BOAT MARK NO. \_\_\_\_\_  
LICENCES \_\_\_\_\_  
BRITISH REGISTERED \_\_\_\_\_

ENGINE(S) MAKE \_\_\_\_\_  
SINGLE/TWIN \_\_\_\_\_ AGE \_\_\_\_\_  
MODEL \_\_\_\_\_ BHP \_\_\_\_\_  
OUTBOARD/INBOARD/STERDRIVE \_\_\_\_\_  
SERIAL NOS \_\_\_\_\_  
ELEC/MANUAL START \_\_\_\_\_ PETROL  DIESEL   
MAX SPEED \_\_\_\_\_ LAST SERVICE \_\_\_\_\_  
BOW THRUSTER \_\_\_\_\_  
FUEL CAPACITY \_\_\_\_\_ WATER CAPACITY \_\_\_\_\_  
**TRAILER**  MAKE & AGE \_\_\_\_\_

**DOMESTIC EQUIPMENT**

- CENTRAL HEATING \_\_\_\_\_
- FRIDGE \_\_\_\_\_
- COOKER (hob/oven/grill) \_\_\_\_\_
- PRESSURISED WATER \_\_\_\_\_
- HOT WATER \_\_\_\_\_
- SHOWER \_\_\_\_\_
- TOILET (type / holding tank) \_\_\_\_\_
- 240V RINGMAIN \_\_\_\_\_
- GENERATOR \_\_\_\_\_
- TV \_\_\_\_\_  AERIAL \_\_\_\_\_
- STEREO RADIO/CASSETTE/CD \_\_\_\_\_

**SAFETY EQUIPMENT**

- FIRE EXTINGUISHERS (Number) \_\_\_\_\_
- FIRE BLANKET \_\_\_\_\_
- AUTO FIRE EXT. TO ENGINE COMP \_\_\_\_\_
- BILGE PUMPS \_\_\_\_\_
- BILGE BLOWER \_\_\_\_\_
- BUOYANCY AIDS \_\_\_\_\_
- FLARES \_\_\_\_\_
- GAS DETECTORS \_\_\_\_\_
- SMOKE DETECTORS \_\_\_\_\_

OTHER EQUIPMENT/INFORMATION e.g. clock, barometer, canopy, etc \_\_\_\_\_  
\_\_\_\_\_

KNOWN DEFECTS \_\_\_\_\_  
ITEMS NOT INCLUDED IN SALE \_\_\_\_\_ HAVE THEY BEEN REMOVED \_\_\_\_\_

SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_

**NAVIGATION EQUIPMENT (Specify make and model)**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**DECK EQUIPMENT**

- SPOTLIGHT \_\_\_\_\_
- ANCHOR \_\_\_\_\_
- DAVITS \_\_\_\_\_
- BOARDING PLANK \_\_\_\_\_
- CRATCH/COVER \_\_\_\_\_
- BATHING PLATFORM \_\_\_\_\_
- TENDER \_\_\_\_\_
- AUX. OUTBOARD \_\_\_\_\_
- WARPS & FENDERS (No.) \_\_\_\_\_
- BOAT HOOK \_\_\_\_\_
- NAVIGATION LIGHTS \_\_\_\_\_

**ADDITIONAL DETAILS FOR BROKERAGE SAILING BOAT**

**SAIL**

- SPINNAKER POLE \_\_\_\_\_
- RIG TYPE \_\_\_\_\_
- RIG MANUFACTURER \_\_\_\_\_
- MAINSAIL REEFING \_\_\_\_\_
- HEADSAIL REEFING \_\_\_\_\_

**RIGGING**

- STANDING RIGGING MATERIAL \_\_\_\_\_
- RUNNING RIGGING MATERIAL \_\_\_\_\_

<b><u>SHEET WINCHES</u></b>	<b><u>NUMBER</u></b>	<b><u>TYPE</u></b>	<b><u>MAKE</u></b>
<input type="checkbox"/> HALYARD	_____	_____	_____
<input type="checkbox"/> GENOA SHEET	_____	_____	_____
<input type="checkbox"/> SPINNAKER SHEET	_____	_____	_____

<b><u>SAIL WARDROBE</u></b>	<b><u>TYPE</u></b>	<b><u>MANUFACTURER</u></b>	<b><u>MATERIAL</u></b>	<b><u>CONDITION</u></b>
<input type="checkbox"/> SAIL 1	_____	_____	_____	_____
<input type="checkbox"/> SAIL 2	_____	_____	_____	_____
<input type="checkbox"/> SAIL 3	_____	_____	_____	_____
<input type="checkbox"/> SAIL 4	_____	_____	_____	_____
<input type="checkbox"/> SAIL 5	_____	_____	_____	_____
<input type="checkbox"/> SAIL 6	_____	_____	_____	_____
<input type="checkbox"/> SAIL 7	_____	_____	_____	_____

**GENERAL**

- BALLAST \_\_\_\_\_
- KEEL TYPE \_\_\_\_\_
- HULL COLOUR \_\_\_\_\_
- DECK COLOUR \_\_\_\_\_
- SUPER STRUCTURE COLOUR \_\_\_\_\_

**ANY OTHER INFORMATION**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## QUESTIONNAIRE

Boat Name: \_\_\_\_\_

These are the questions most commonly asked by any potential purchaser.

1. Do you have a Boat Safety Certificate? \_\_\_\_\_
2. How many owners has the boat had? \_\_\_\_\_
3. How long have you owned the boat? \_\_\_\_\_
4. When was the boat last out of the water? \_\_\_\_\_
5. When was the boat last antifouled? \_\_\_\_\_
6. When was the last engine service? \_\_\_\_\_
7. Where has the boat been used mainly? \_\_\_\_\_
8. Do you have proof of ownership? \_\_\_\_\_
9. Do you have a service history file? \_\_\_\_\_
10. Would you consider a part exchange \_\_\_\_\_
11. Reason for sale? \_\_\_\_\_

Signed ..... Date .....

**AUTHORITY FOR SOLE AGENCY SALE OF BOAT BY WALTON MARINE LIMITED**

I ..... of .....

do hereby certify that I am the sole owner of the boat (name) ..... as described herewith and I instruct WALTON MARINE LTD for a minimum of three months to negotiate to sell on a sole agency basis and upon receipt of a suitable offer, to sell on my behalf the boat and its contents herewith described, free of encumbrance (any financial loan, bill or taxes outstanding) and I have read and agree with the Brokerage Rates and Terms of Business below.

I am not selling my boat in the course of a business. My boat and its contents are comprehensively insured by me and remain at my sole risk.

I hereby indemnify WALTON MARINE LTD against all actions, claims, costs, demands and any liabilities whatsoever should the information herein contained be incorrect.

NAME OF INSURANCE COMPANY.....

NAME OF FINANCE COMPANY.....

AGREEMENT NO ..... AMOUNT OF LOAN£ ..... ESTIMATED SETTLEMENT £ .....

I hereby grant authority for the above finance company to supply on request a statement of finance settlement to WALTON MARINE LTD

I hereby grant permission to lift the boat out of the water for survey if required. It is understood that this charge would be borne by the prospective purchaser.

PRICE ASKED £ ..... LOWEST CONFIDENTIAL PRICE £ ..... THE BOAT IS LYING AT .....

OWNER'S TELEPHONE NOS. WORK ..... HOME ..... MOBILE .....

SIGNATURE OF OWNER ..... DATE ..... EMAIL .....

**SOLE AGENCY BROKERAGE RATES & TERMS OF BUSINESS**

COMMISSION (plus VAT)

8% of selling price up to £50,000 (minimum £1,000 plus VAT or as agreed with your local office), then 6% of selling price over £50,000 up to £100,000, then 6% of selling price over £100,000. In the event of a private sale or a sale by any other agent whilst the boat is listed with us, 3% (minimum £1,000 plus VAT) of the selling price is charged.

As Lead Broker WALTON MARINE LTD may appoint another Agency as Sharing Broker in accordance with BMF/ABYA Codes of Practice

The purchaser will sign our standard Customer Order form when an offer having been made is accepted in principle for the sale of the boat. Brokerage shall be payable by the vendor to WALTON MARINE LTD and shall become due when the purchaser shall have accepted or be deemed to have accepted the boat.

Proceeds due to the vendor from the sale of a boat will be paid to the vendor by cheque or bank transfer within 7 working days from either completion of the sale or bank clearance of the purchaser's full and final payments, whichever is later.

Brokerage, together with any outstanding mooring, storage, service, title transfer and documentation charges associated with the boat may be retained by WALTON MARINE LTD out of any deposit or payments made by the purchaser and proceeds due to the vendor. Mooring and/or storage charges are payable by the vendor until the boat is removed from the premises and accommodation is provided in accordance with the Conditions of the Standard Mooring Licence, a copy is available on request and on display at the marina office.

WALTON MARINE LTD reserve the right to carry out, at the vendor's expense, any work necessary to ensure that the boat conforms to the regulations of statutory undertakings and can be displayed for sale in a safe and fully operational state at all times.

WALTON MARINE LTD are entitled to withhold funds, acting as stakeholder, until all the necessary documentation has been completed to enable good and proper title to be transferred to the new owner.

All business is undertaken on the terms sponsored by the BRITISH MARINE FEDERATION [Latest Edition] as displayed on our premises. The following extracts are brought to your attention.

"We, and our employees, accept no responsibility for loss, damage or delay arising from any cause whatsoever unless such loss, damage or delay was caused by or resulted from our negligence or deliberate act or that of those for whom we are responsible. Subject to that exception, all vessels and gear are repaired, worked on, moved, stored or otherwise managed and kept at the sole risk of the Owner . . . . In the interest of safety and expedience, we reserve the right to move any vessel and/or gear at our discretion . . . . All persons using part of the premises and/or facilities for whatever purpose and whether by invitation or otherwise, do so at their own risk, unless any injury or damage to person or property sustained within the premises and/or facilities was caused by, or resulted from, our negligence or deliberate act or that of those for whom we are responsible. . . . ."

Customers should therefore ensure that their vessels and/or property are adequately insured against all risks including loss or damage whilst viewing: they should also ensure that they are themselves adequately insured against third party risks as they may be liable for damage caused by their vessels, themselves or their crew whilst on or about the premises.

FOR PAYOUT: BANK DETAILS (Name & branch).....ACCOUNT NUMBER:.....  
ACCOUNT NAME: ..... SORT CODE: .....